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And it is about 50 secrets from the science of persuasion. And it's written by three people here: Noah J. Goldstein, Steve J. Martin, and Robert B. Cialdini. Some of you may have heard of this guy before. Because he writes persuasion-related books, including this one called 'Influence', and this is a great book as well.

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this book is, I assume, Robert Cialdini, though it has two other co-authors. Cialdini is considered the godfather of the study of persuasion, or as he calls it, "influence". This book is a summary of his research in the ...

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Yes! 50 Secrets from the Science of Persuasion, London: Profile Books This was a

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book I picked up at a lecture by Robert Cialdini at the RSA in London. As one of the greats, I felt it was a no-brainer and didn't even bother opening the cover. At ?9 it was a bargain (I would have paid twice the price).

*Review: Yes! 50 Secrets from the Science of Persuasion*

What did you learn from Yes! 50 Secrets from the Science of Persuasion that you would use in your daily life? This book essentially gives the summary of many studies that have topics related to interpersonal relationships and business. Many of the topics provide

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