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7 Principles of Scaling a Business without Working Long Hours Hoffman, former CEO of the Priceline.com family of companies and Finkel, CEO of Maui Mastermind, have both successfully scaled their businesses. They say the way to scale a business without working longer hours means following seven principles: Build a business, not a job.

How to Scale Your Company and Still Have a Life

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Introduction Scale: 7 proven principles to grow your business and get your life back, by Jeff Hoffman and David Finkel, two consultants that have worked with hundreds of small and medium sized businesses, sharing their insights from those experiences.

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Scale Seven Proven Principles to Grow Your Business and

The Seven Principles in seven nutshells are: Build a business not a job | establish the aim to be not indispensable to the business. Build on the scalable base of systems, team, and internal controls | the framework of managing & operating every aspect of the business.

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